

Disclosure of GSK payments to HCPs and HCOs in the United Kingdom in 2017



Our path towards transparency

GSK supports the EFPIA Disclosure Code wholeheartedly, because it is the right thing to do and is consistent with our values of integrity, transparency, patient first and respect.

We believe that the Code is consistent with a global trend towards greater transparency and accountability, driven by the expectations of healthcare communities and society worldwide.

This is why we continue to implement the Code in the true spirit in which it is intended; which means we strive for named individual disclosure, wherever possible, in line with the requirements of the Code.



We have been pioneers in...

Over the past decade we have challenged the traditional industry model by being:

- the first to increase transparency around clinical trial data
- the first to declare support to patient organisations
- the first to abolish individual sales targets for Sales Representatives.



NECESSARY COLLABORATIONS

Collaboration with healthcare professionals and organisations are fundamental to reach a common objective: the advancement of medical research in benefit of the patients.



WHAT ARE TRANSFERS OF VALUE?

They are the monetary and non-monetary payments made to healthcare professionals and organisations that we collaborate with.



WHAT ARE THESE COLLABORATIONS?

- Provision of services (consultancy, non promotional talks)
- Training activities and scientific / professional meetings
- R&D activities



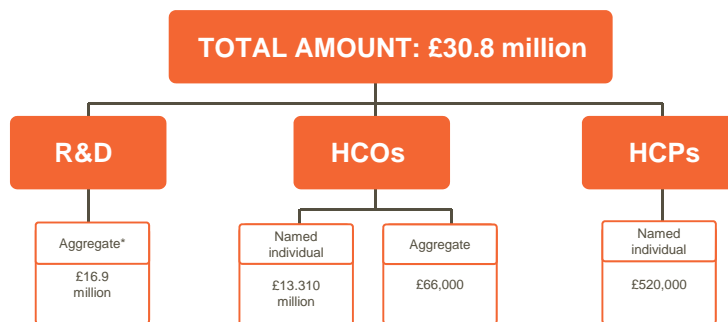
WHAT DOES INDIVIDUALISED DISCLOSURE MEAN?

We have undertaken to publish data individually and therefore, have requested consent for disclosure from all healthcare professionals that would like to work with us.



The figures

GSK collaborated with 186 healthcare professionals (HCPs) and 425 healthcare organisations (HCOs) in the United Kingdom in 2017



* In line with EFPIA Code, R&D payments are disclosed on an aggregate basis.



Contact:

✉ If you are a HCP or HCO with an enquiry about GSK's disclosure obligations please contact us via uk.efpia-disclosure-customer@gsk.com

☎ Alternatively, contact the GSK Customer Care Team on 0800 221441 (Option 2 and 2 again)

📞 For media enquiries please contact the GSK UK press office: 020 8990 2144